ANTONIO PITARQUE SÁNCHEZ

Senior Director | Cloud & Infrastructure Services

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EXECUTIVE PROFILE

Senior Director in Cloud & Infrastructure Services with more than 20 years of experience spanning infrastructure operations, service delivery, cloud platforms and technology management. I lead managers, architects and technical teams across solution shaping, delivery and operations, connecting technical decisions with client priorities, people, service quality and economics. My current focus combines cloud platform, migration and modernization with the services required to operate and evolve those environments, including Managed Services, Cloud Operations, automation and efficiency. A strong technical foundation helps me work effectively with specialists while maintaining a pragmatic management perspective.

CORE EXPERTISE

Cloud & Infrastructure Services • Public Cloud • Managed Services • Service Delivery • Platforms & Modernization • Cloud Operations • Cloud Migration • AWS • Client Engagement • Delivery Governance • Team Leadership

PROFESSIONAL EXPERIENCE

NTT DATA — JAN 2015 – PRESENT

SENIOR DIRECTOR | CLOUD & INFRASTRUCTURE SERVICES — **Apr 2025 – Present**

- Lead Cloud & Infrastructure Services initiatives across enterprise cloud platforms, migration and modernization, Managed Services and Cloud Operations, with AWS playing a key role in the current scope.
- Shape solutions and proposals, support delivery and service evolution, engage with clients, and coordinate managers, architects and technical teams while overseeing people, operational and financial dimensions.
- Contribute to the evolution of reusable cloud and service capabilities around automation, efficiency, CloudOps/SRE, FinOps and sovereign cloud, connecting transformation programs with sustainable long-term operations.
- Collaborate with AWS and teams across NTT DATA through the AWS Business Group, while contributing to talent development, recruiting, knowledge sharing and technology-community activities.

MANAGER | CLOUD, PLATFORMS & INFRASTRUCTURE SERVICES — **Sep 2019 – Mar 2025**

- Led public-cloud platform and migration initiatives across AWS, Azure and GCP, including hybrid environments, with increasing focus on AWS, Landing Zones, migration and modernization.
- Combined project and service delivery with staffing, recruiting, assignments, career development and training, while leading and supporting complex enterprise proposals and client opportunities.
- Acted as AWS focal point for Infrastructure Services, contributing to AWS Business Group activities and MSP/Migration capabilities; in parallel, managed a global IT Operations service across AMER, EMEA and APAC until 2023 and previously led SKC O3 Operations.

INFRASTRUCTURE SYSTEM LEADER — **Jan 2015 – Aug 2019**

- Created and grew a DevOps Center of Excellence and coordinated the Altemista Cloud DevOps innovation platform, combining team setup, service catalogue, training, commercial activity, financial management and international collaboration.
- Previously led infrastructure automation and PMO initiatives, contributed to an international Managed Services tender and built a 24x7 enterprise technical-operations team of around 20 people with responsibility for SLAs, KPIs and direct client communication.

VELPIA INGENIEROS, S.C. — SEP 2006 – SEP 2008

CO-FOUNDER & TELECOMMUNICATIONS ENGINEER

- Co-founded a small engineering company delivering telecommunications infrastructure projects and associated services.

EDS / HEWLETT-PACKARD ENTERPRISE SERVICES — JUN 2004 – JUL 2014

INFRASTRUCTURE OPERATIONS | NETWORK & UNIFIED COMMUNICATIONS — **2004 – 2014**

- Progressed from global midrange/mainframe operations into Network Operations and Unified Communications, moving from hands-on support to team coordination, service improvement and Tier 3 operational engineering.
- Led the creation and growth of a VoIP Tier 2 team in Zaragoza and later production-readiness initiatives for enterprise customers, working internationally with teams, clients and vendors in Europe and the USA.

IASOFT / BARRABÉS INTERNET — FEB 2001 – MAY 2004

- Web development and project-analysis roles at iASoft and Barrabés Internet, providing an early hands-on software and client-project foundation.

SELECTED ACHIEVEMENTS

Cloud & Infrastructure Services operating model evolution

Expanded cloud leadership beyond platform build and migration into a broader services perspective, helping connect business development, delivery and long-term operations around reusable capabilities, automation, efficiency and recurring services.

Cloud Platform & Migration industrialization

Led the evolution of the Cloud Platform & Migration capability with a strong AWS focus, combining complex enterprise initiatives with standardized and reusable Landing Zone approaches to improve consistency, efficiency and scalability.

AWS partnership & capabilities

Led and contributed to the achievement and renewal of key AWS capabilities and competencies, including MSP and Migration, strengthening the company's position as a strategic AWS partner.

Global IT Operations service expansion

Managed and helped evolve a global infrastructure operations service across AMER, EMEA and APAC, expanding its scope beyond traditional operations into security, projects and modernization while working directly with senior client stakeholders.

People & leadership development

Supported the growth of technical and management talent through recruiting, mentoring, career development and delegation of new responsibilities, helping strengthen leadership capabilities within the teams.

DevOps Center of Excellence creation

Created a DevOps Center of Excellence from scratch, building the team, service model, training path, commercial approach and financial management; grew it to around 8 people in its first year.

24x7 Enterprise Technical Operations establishment

Built an enterprise technical-operations team from scratch and grew it to around 20 people, combining recruiting, service setup, SLA/KPI responsibility and direct client communication.

LEADERSHIP

People Leadership: approachable, transparent and development-oriented; builds trust, delegates, mentors and supports professional growth.

Client & Delivery: pragmatic in complex situations, comfortable with senior stakeholders and focused on resolving issues and sustaining delivery.

Technology & Management: technical foundation that supports effective dialogue with specialists and helps connect technical decisions with management, business and client needs.

EDUCATION

M.Sc. Telecommunications Engineering — Universidad de Zaragoza (2002)

English Official Certificate (Upper Certificate) – Official Languages School (2002)

KEY CREDENTIALS & CERTIFICATES

PMP® — renewed through 2029 • ITIL® 4 Managing Professional • ITIL® v3 Expert

OpenAI Consultative Solutions Practitioner • OpenAI Foundational Knowledge

AWS Certified Cloud Practitioner • Microsoft Azure Fundamentals (AZ-900)

DevOps Foundation • Business Agility Foundations

LANGUAGES

Spanish — Native

English — C1 / Full Professional Proficiency

VOLUNTEERING & COMMUNITY

Project Coach Volunteer | Fundación Exit | 2023–Present

Supporting young people in vulnerable situations through mentoring, motivation and employability development.

Technology community & talent outreach

Participation in technology events, university and student outreach activities, knowledge sharing and early-career talent initiatives.